RISK

SUMMIT 2018

Loews Philadelphia Hotel
October 1-2, 2018

Nonprofit Risk Management Center
Find the answer here | nonprofitrisk.org

Welcome!

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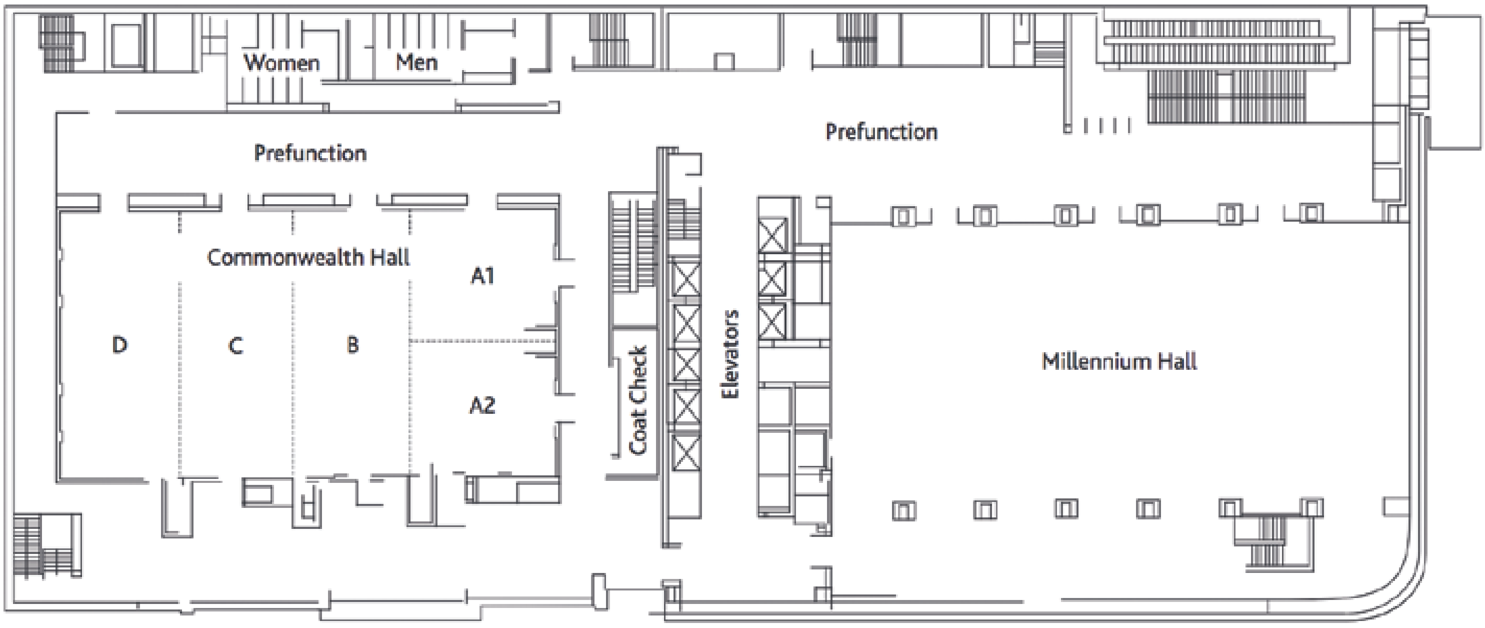
Floorplan

Loews Philadelphia Hotel, 2nd Floor



Schedule of Events *(at-a-glance)*

Monday, October 1

8:30 am – 10:00 am	REGISTRATION, BREAKFAST & NETWORKING WITH EXHIBITORS – MILLENNIUM HALL		
	OPENING SESSION – MILLENNIUM HALL		
	COMMONWEALTH A1	COMMONWEALTH B	COMMONWEALTH C
10:15 am – 11:45 am	**Enterprise Risk Management 101** *Erin Gloeckner*	**Risk Management 101** *J.B. Smith*	**Risk Behind the Headlines** *Scott Konrad*
11:45 am – 1:15 pm	LUNCH ON YOUR OWN		
1:15 pm – 2:30 pm	**Baby Budget, Big Bang! Cost-Effective Yet Compelling Compliance Programs** *Kitty Holt*	**Insurance 101** *Becky Holt & Sarah McDonnell*	**Cyber Threats, Incidents, and Breaches** *Donna McPartland & Timothy J. Zeilman*
2:30 pm – 2:45 pm	BREAK		
2:45 pm – 4:00 pm	**Protecting Knowledge in Motion** *Audrey Bloom & Erin Gloeckner*	**Bearcat Stewardship: Learning From University of Cincinnati's ERM Practices** *Barrett Leahy, Liz Bautista & Katie McDonough*	**Stewarding a Safety Culture in a World of Abuse** *Kaycie Berley & Aaron Lundberg*
4:00 pm – 4:15 pm	BREAK		
4:15 pm – 5:30 pm	**Promoting Strong Stewardship Across a National Network** *Denise Harlow*	**ERM Master Class** *Tara Thomas, Patricia Vaughan & Melanie Lockwood Herman*	**Dangerous Ideas: Negotiating Controversy in the Stewardship of Culture** *Nick Pozek*
5:30 pm – 7:00 pm	NETWORKING RECEPTION - MILLENNIUM HALL		

Tuesday, October 2

8:30 am – 9:00 am	REGISTRATION, BREAKFAST & NETWORKING WITH EXHIBITORS – MILLENNIUM HALL		
	COMMONWEALTH A1	COMMONWEALTH B	COMMONWEALTH C
9:00 am – 10:15 am	**ERM's Executive Exemplars** *Deborah Matz, Svati Kania Shashank, Heidi Goldstein & Patricia Vaughan*	**Insurance Industry Insights** *John Doyle, Penny Parisoff, Cheryl Tamasitis, Michael Schraer & Michael Liguzinski*	**Defeating the Dangerous Demons Desiring the Demise of Your Den** *Mike Harding*
10:15 am – 10:30 am	BREAK		
10:30 am – 11:45 am	**Navigating Stewardship: 4 Principles For Proactive Risk Practice** *Arthur Blinci*	**Insurance Industry Insights** *John Doyle, Penny Parisoff, Cheryl Tamasitis, Michael Schraer & Michael Liguzinski*	**Managing Safety Across Generations** *Chris Murphy*
11:45 am – 1:00 pm	PLENARY SESSION AND LUNCH – MILLENNIUM HALL		
	Keynote: Risk Lessons from a River Rider – *John Connelly*		
1:15 pm – 2:25 pm	**Stewarding Reputation Risk** *Eline Nelson*	**Finance Firecrackers: Dynamic Financial Reporting To Your Board** *Joe Budzynski*	**Sensible Stewardship: Top Legal Risks Facing Nonprofits** *Don Kramer*
2:30 pm – 3:25 pm	**All About The Mission: What It Means To Engage NRMC As A Consulting Partner** *Melanie Herman & Erin Gloeckner*	**Anticipating and Delivering the Risk Information Your Board Wants and Needs** *Miranda Hora*	**Insurance Professionals Peer Networking** *Peter Persuitti*
3:30 pm – 4:30 pm	**GC Peer Networking** *Patricia Vaughan*	**Risk Professionals Peer Networking** *Mike Gurtler*	**Insurance Professionals Peer Networking** *Derek Symer*

Monday, October 1

BREAKFAST, NETWORKING & OPENING SESSION (8:30 AM – 10:00 AM) – MILLENNIUM HALL		
COMMONWEALTH A1	COMMONWEALTH B	COMMONWEALTH C

MONDAY MORNING SESSIONS (10:15 AM – 11:45 AM)

Enterprise Risk Management (ERM) 101

Erin Gloeckner

Attend this workshop to learn philosophies behind Enterprise Risk Management (ERM), and how ERM differs from conventional or hazard-based risk management. Learn why ERM is a critical component of mission stewardship and four common barriers to developing ERM or evolving risk capabilities in a nonprofit organization.

Risk Management 101

J.B. Smith

Join an experienced risk management and loss control professional for a fast-paced introduction to risk practice. Learn how to get a new program underway, the keys to sustaining interest and commitment in risk management, and what to do and what to avoid as you lead or support the adoption of risk management goals, policies, and training in your organization. This Risk Summit workshop is ideal for 'newbies' as well as leaders who want to refresh their risk know-how and skills.

Risk Behind the Headlines

Scott Konrad

#MeToo...a national opioid epidemic... scandalous conduct by international aid and relief workers...school and workplace gun deaths, and more: today's headlines are laden with risk management implications.

This session, led by a nonprofit risk and insurance veteran, will examine current news trends against the backdrop of nonprofit risk and insurance management, with an eye toward 'teachable moments' and best practices. This workshop is appropriate for nonprofit finance, legal, and operations executives, and requires no prerequisite knowledge. Attend this session to learn and share your experiences.

LUNCH ON YOUR OWN (11:45 AM – 1:15 PM)		
COMMONWEALTH A1	COMMONWEALTH B	COMMONWEALTH C

MONDAY AFTERNOON SESSIONS (1:15 PM – 2:30 PM)

Baby Budget, Big Bang! Cost-Effective Yet Compelling Compliance Programs

Kitty Holt

Join Nonprofit Risk Management Center board member Kitty Holt, the Ethics & Compliance Officer at Plan International USA, to learn how to start a compelling compliance program on a small budget. Enjoy a year-by-year tour of how Kitty's team implemented a budget-friendly, custom-fit compliance program that embraces the seven standards of a best-in-class program.

Leave this session with practical insights for creating or enhancing a compliance program based on Kitty's journey and lessons learned.

Insurance 101

Becky Holt and Sarah McDonnell

Join seasoned insurance professionals, Sarah McDonnell and Becky Holt for an entertaining and informative look at two worlds, the nonprofit sector and the insurance industry.

During this fast-paced program you'll learn: how to read an insurance policy, practical tips for evaluating your property and liability insurance needs, and the role of an independent agent or broker. You'll also learn about the coverages most commonly purchased by nonprofits as well other policies that may be worth considering.

Cyber Threats, Incidents, and Breaches

Donna McPartland & Tim J. Zeilman

Enjoy a whirlwind tour of the newest, neatest trends in the data privacy realm. Learn the latest expertise and apply it at your nonprofit after this practical session. During each topic, speakers will quickly explore: What is it? Why care? What to do about it? And, Where to learn more?

Speakers will share timely insights to:

- The top-notch data security standards and frameworks that your team can apply
- Recent and looming changes to cyber/privacy liability insurance
- The newest cyber threats thrashing nonprofits, including targeted social engineering scams and internal vulnerabilities.

BREAK (2:30 PM – 2:45 PM)

COMMONWEALTH A1	COMMONWEALTH B	COMMONWEALTH C

MONDAY AFTERNOON SESSIONS (2:45 PM – 4:00 PM)

Protecting Knowledge in Motion
Audrey Bloom & Erin Gloeckner

Even the smallest organization has a "knowledge base" that needs to be managed and curated. While never the intention, staff transitions of all kinds (retirements, other departures, promotions, leaves of absence) pose some degree of threat to that knowledge base. Luckily, staff transitions also offer opportunities for expanding or deepening a team's knowledge base.

Attend this workshop to learn the tenets of cultivating a learning culture and defending against knowledge loss. Learn practical processes for capturing, connecting and protecting knowledge, and explore related succession planning strategies. During this interactive workshop, participants will partner to develop a set of transition questions for use in their own organizations.

Bearcat Stewardship: Learning From University of Cincinnati's Enterprise Risk Management Practices
Barrett Leahy, Liz Bautista & Katie McDonough

Learn to apply Enterprise Risk Management (ERM) lessons from the education sector by attending this interactive case study presented by experienced insurance professionals committed to human services clients. Explore UC's 2017 Enterprise Risk Management Stewardship Report and learn how ERM drives progress towards the university's mission, values, and strategic priorities.

Follow the development of UC's ERM program structure, various loss control initiatives, and insurance program oversight. Leave this session with inspiration for integrating Bearcat-style ERM into your stewardship practices.

Stewarding a Safety Culture in a World of Abuse
Kaycie Berley & Aaron Lundberg

Creating a safe environment for a non-profit begins with its leaders. As stewards of nonprofits, organizational leaders are given the responsibility of protecting the welfare of volunteers, employees, and those they serve. This responsibility begins with training, education, and implementation. Failure to adequately train your employees and volunteers subjects you to negligence, and in a world where abuse claims are prevalent, nonprofit leaders should be well-educated and prepared to prevent and/or react properly to these cases within their organization. If a child or adult is abused while in the care of your nonprofit, you could be at fault for any misconduct that occurs.

In this session, Care Providers and Praesidium will cover the current trends and challenges of abuse in nonprofit organizations and how to promote a culture of safety within your organization. Attendees will learn how to protect those in their care while helping to preserve trust within their organizations.

BREAK (4:00 PM – 4:15 PM)

COMMONWEALTH A1	COMMONWEALTH B	COMMONWEALTH C

MONDAY AFTERNOON SESSIONS (4:15 PM – 5:30 PM)

Promoting Strong Stewardship Across a National Network
Denise Harlow

The nation's network of 1,000+ Community Action Agencies have deployed a core set of 58 Organizational Standards that assist in assessing and managing risk. The National Community Action Partnership was instrumental in the development of these standards which include a comprehensive assessment of agency risk every two years as well as standards focused on governance, finance, personnel, outcomes, and strategic planning. Setting and striving to meet these standards strengthens risk management over time. This session will explore how the process—and the development of a risk resources portal synced to the standards—provides a replicable case study to inspire systematic and proactive risk practice across a diverse nonprofit network.

ERM Master Class
Tara Thomas, Patricia Vaughan & Melanie Lockwood Herman

This Risk Summit session explores the discipline of Enterprise Risk Management in high-performing nonprofits. Learn how ERM has been adapted and advanced in environments with and without full-time ERM leaders. Find out how organizations identify and equip Risk Champions to connect risk management to strategy setting and key objectives.

You'll also learn valuable and practical insights and lessons from NRMC's consulting work with nonprofits across a wide spectrum of missions and sizes.

Dangerous Ideas: Negotiating Controversy in the Stewardship of Culture – *Nick Pozek*

The arts can heighten our appreciation of the world around us and disrupt quotidian routines with aesthetic experiences. They are a catalyst for inquiry and initiate conversations around social, political, and cultural issues, even when debate might not be welcome. Art can create controversy. Responses to provocative works can come as demands for censorship and escalate into threats or acts of violence. Arts administrators, curators, presenters, and artists find themselves on the front lines of a war over images, ideas, culture, and identity. This session will explore case studies of controversial works and examine the ways in which institutions negotiated the risks associated with presenting these works. Through these examples, this session will examine the role of institutions as stewards of cultural heritage and frameworks for understanding those responsibilities when faced with a variety of risks.

NETWORKING RECEPTION (5:30 PM – 7:00 PM) – MILLENNIUM HALL

Tuesday, October 2

BREAKFAST & NETWORKING WITH EXHIBITORS (8:30 AM – 9:00 AM) – MILLENNIUM HALL

COMMONWEALTH A1	COMMONWEALTH B	COMMONWEALTH C

TUESDAY MORNING SESSIONS (9:00 AM – 10:15 AM)

ERM's Executive Exemplars

Deborah Matz, Svati Kania Shashank, Heidi Goldstein & Patricia Vaughan

This session features a panel of experienced leaders who champion risk management and Enterprise Risk Management (ERM) efforts in their organizations. Learn how General Counsel from diverse nonprofits champion risk-aware decision-making, and also the GC's perspectives on risk reporting and risk oversight.

Insurance Industry Insights

John Doyle, Penny Parisoff, Cheryl Tamasitis, Michael Schraer & Michael Liguzinski

Join representatives of leading carriers for a discussion of key challenges and developments in the world of commercial insurance, with special emphasis on what it all means for nonprofit leaders responsible for risk financing in their organizations. You won't want to miss this unique chance to hear from leaders of the dominant companies in the 'nonprofit space'—a highly competitive field of specialist service providers.

Defeating the Dangerous Demons Desiring the Demise of Your Den

Mike Harding

Mission stewardship means protecting what you and others have worked so hard to build. As your organization becomes more established, the risks become more significant and there is so much more to lose! Attend this session to learn about some of the practices that can be used to safeguard the valuable assets of your nonprofit against a variety of familiar and not-so risks, from not having a risk management process in place, to addressing the causes of frequent claims, protecting your property, and managing vehicle exposures. Whether your mission is small or mighty, attend this workshop to learn how to sync stewardship with sound risk management.

BREAK (10:15 AM – 10:30 AM)

COMMONWEALTH A1	COMMONWEALTH B	COMMONWEALTH C

TUESDAY MORNING SESSIONS (10:30 AM – 11:45 AM)

Navigating Stewardship: 4 Principles For Proactive Risk Practice

Arthur Blinci

Risk management is best defined as active stewardship. Mastering risk practice starts with understanding the four R's of stewardship: 1. Relationship building, 2. Role acceptance, 3. Responsibility through compliance, and 4. Rewarding others through accountability. Learn how to sync these principles to shepherd and advance your mission in an environment of constant change and never-ending uncertainty.

Insurance Industry Insights

John Doyle, Penny Parisoff, Cheryl Tamasitis, Michael Schraer & Michael Liguzinski

Join Part 2 of a cozy and up-close conversation with senior leaders from nonprofit specialist carriers. During this segment we'll explore 'what's next' in the world of commercial insurance, and what nonprofit buyers should be paying attention to as they navigate an industry that appears static, but is actually changing and evolving at a rapid rate. Bring your toughest questions as we put experienced industry leaders in the spotlight during the session Q&A.

Managing Safety Across Generations

Chris Murphy

In a workplace with employees aged 17-70+, getting everyone involved in risk management can be a challenge. This session will provide ideas on how to engage multiple generations in your safety program and achieve positive results. We'll cover the similarities and differences between the generations and apply their known preferences to workplace risk management programs such as written programs, training, safety committees, workplace audits, and more.

PLENARY SESSION AND LUNCH (11:45 AM – 1:00 PM) – MILLENNIUM HALL

Risk Lessons from a River Rider – John Connelly

Attend this plenary session to gain risk management insights spawned through the thrill of outdoor adventure! Expert canoeist and kayaker John Connelly is a former member of the US Canoe & Kayak team, the former leader of L.L. Bean's Outdoor Discovery Schools, and is now a respected consultant to nonprofits with outdoor and recreation programs. Enjoy a fast-paced tour of John's most memorable river quests—including his 1,500 mile, 70-day river/ocean kayaking voyage from New York to Maine, and his epic 16-day rafting expedition down the Colorado River in the Grand Canyon.

Learn how John's lifetime of riding rivers and oceans led him to risk management realizations that ensured his survival, satisfied his search for adventure, and can help you embrace informed risk-taking at your nonprofit.

COMMONWEALTH A1	COMMONWEALTH B	COMMONWEALTH C

TUESDAY AFTERNOON SESSIONS (1:15 PM – 2:25 PM)

Stewarding Reputation Risk
Eline Nelson

Reputation is arguably the most important asset for a nonprofit organization. Public perception of a nonprofit's credibility can quickly sink or elevate an organization's ability to accomplish its mission and to gain public support for sustainability of operations. In a culture permeated by nonprofit scandals, a multitude of polarizing issues, and fake news, it is critical for an organization to take proactive and reactive steps to preserve and opportunistically enhance its reputation. We will discuss risk mitigation strategies to stay ahead of critical issues that can impact reputation in an age where information travels at the speed of social media.

Finance Firecrackers: Dynamic Financial Reporting To Your Board
Joe Budzynski

Ever worry that your financial presentations are considered flat or dull, or that they fail to elicit ample insight from your board? Attend this workshop to go from dud to dynamo! Learn tenets of dynamic financial reporting to engage your board in productive dialogue. Prioritize the most relevant and timely information that will spark your board's interest and relight the fire for fiscal oversight. Explore sample financial dashboards, discussion prompts, and facilitation strategies that will stoke your board's interest in finance—and keep it crackling brightly all year.

Sensible Stewardship: Top Legal Risks facing Nonprofits
Don Kramer

Join respected nonprofit counsel Don Kramer—editor and publisher of Nonprofit Issues and chair of the Nonprofit Law Group at the Philadelphia law firm of Montgomery, McCracken, Walker & Rhoads, LLP—for a tour of top legal risks and hot button issues facing nonprofits. Bring your questions for a fast-paced Q&A with Don at the end of his presentation.

TUESDAY AFTERNOON SESSIONS (2:30 PM – 3:25 PM)

All About The Mission: What It Means To Engage NRMC As A Consulting Partner
Erin Gloeckner & Melanie Lockwood Herman

Looking for a consulting partner to help you cultivate internal risk leaders, develop Enterprise Risk Management capabilities, manage operational risks or undertake other risk management initiatives? Join Melanie Herman and Erin Gloeckner–principal consultants at the Nonprofit Risk Management Center (your Risk Summit hosts!)–to learn about NRMC's approach to risk consulting.

Bring your questions and enjoy a tour of NRMC's consulting services, our philosophies for partnership, and expected outcomes of our consulting engagements. Learn why nonprofit leaders and corporate champions of the nonprofit sector trust the NRMC team as their mission partner.

Anticipating and Delivering the Risk Information Your Board Wants and Needs
Miranda Hora

Members of a nonprofit board are as unique as their respective fingerprints. Effective risk leaders deliver actionable risk information that meets the 'wants' and the 'needs' of their boards, which may not always be consistent.

Attend this session to learn what nonprofit boards are asking for, and how seasoned teams are responding with risk reports and dashboards that keep the board focused on strategic risks, key risk indicators, and the evolution of risk capabilities.

Insurance Professionals Peer Networking
Peter Persuitti

Join fellow insurance professionals who specialize in protecting nonprofit missions, for the first-part of a two-part peer networking opportunity. This session offers a time and place to candidly discuss some of the challenges you face and also the chance to build your network by connecting with specialists outside your geographic area and nonprofit niche. Inspired by the positive feedback and enthusiasm for a similar session held during the early years of the Risk Summit, the NRMC team is excited to bring back this networking and learning workshop for our insurance industry risk champions.

Facilitated by Peter Persuitti, Managing Director, Religious Practice | Nonprofit Practice at Gallagher.

TUESDAY AFTERNOON SESSIONS (3:30 PM – 4:30 PM)

GC Peer Networking
Patricia Vaughan

This session is for General Counsel and senior attorneys who champion risk management and ERM in their respective nonprofit organizations.

This peer networking group was formed in November 2017, and the Risk Summit session will be the fourth gathering. Missed the earlier get-togethers? No worries! Join your peers for a fruitful but informal information-sharing opportunity.

Risk Professionals Peer Networking
Mike Gurtler

Join your fellow Risk Champions for a fast-paced peer networking session.

Whether you're a full-time Risk Manager, Director of RM or compliance/ethics leader, or you're wearing a risk manager's hat as one of many, attend this session to learn about the tough challenges and successful strategies that colleagues are facing and conquering across the nonprofit and NGO sectors.

Insurance Professionals Peer Networking
Derek Symer

Join fellow insurance professionals who specialize in protecting nonprofit missions, for the second part of a two-part peer networking opportunity. This session offers a time and place to candidly discuss some of the challenges you face and also the chance to build your network by connecting with specialists outside your geographic area and nonprofit niche. NRMC team is excited to bring back this networking and learning workshop for our insurance industry risk champions.

Facilitated by Derek Symer, Principal and Senior Vice President at AHT Insurance.

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Berkley Human Services NRMC PLATINUM SPONSOR

Berkley Human Services (formerly Riverport Insurance Services) was formed in 1989 as a Minnesota insurer dedicated to insuring only 501(c)(3) nonprofit organizations. Today, Berkley Human Services continues to provide insurance coverage and services to nonprofit and for-profit social service organizations through its Human Services Program. The Human Services Program provides a comprehensive package of property and liability insurance coverage against the broad range of risks social service organizations encounter. Berkley Human Services is a member company of W.R. Berkley Corporation. Our insurance policies are written through our Berkley affiliates, each of which is rated A+ (Superior) by A.M. Best Company with a Financial Category of XV.

Berkleyhumanservices.com

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Great American Insurance Group NRMC PLATINUM SPONSOR

In 1980, Great American Insurance established a special division to serve for Non-Profit Organizations. Today that division, Specialty Human Services, consists of dedicated Claims, Loss Prevention, and Underwriting Specialists working hand-in-hand with independent insurance agents serving close to 10,000 organizations across the country. Our products and services provide nonprofit organizations with the best possible solutions for their insurance and risk management needs. We insure those who improve our communities!

Greatamericaninsurancegroup.com/Insurance/Specialty-Human-Services

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Nationwide Insurance NRMC PLATINUM SPONSOR

Nationwide began in 1926 when a group of farmers banded together to get fair rates on auto insurance. Today we're a Fortune 100 company and the #1 Small Business Insurer, with the strongest financial ratings from A.M. Best, Moody's and Standard & Poor's. Nationwide is a valuable partner and insurance provider with experience and expertise serving nonprofits, as evidenced especially by our OthersFirst program in the Specialty Care and Human Services space. And for over 90 years, we've made a difference in the lives of our members and their communities, enjoying solid relationships with the American Red Cross, United Way and Feeding America.

Nationwide.com

501(c) Agencies Trust

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Since 1982, 501(c) Agencies Trust has saved thousands of nonprofit agencies millions of dollars – money that has gone to benefit nation's neediest citizens. Over 1,400 agencies across the country – members of the Trust – benefit from the cost-saving unemployment program offered by the Trust. The money they save provides more programs, services and staff for their community programs. Working closely with both large national agencies such as Boys and Girls Clubs, Y-USA, Feeding America and United Cerebral Palsy as well as smaller stand-alone organizations, the Trust has developed an unparalleled program that seamlessly provides deserved benefits to separated employees and services to employers at a fraction of the cost of the State Unemployment Insurance (SUI) Program. At no cost, the Trust will provide any 501c3 nonprofit with over 10 fulltime employees with a customized analysis.

501cTrust.org

AHT Insurance

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AHT is a full-service insurance brokerage and consulting firm with nationally recognized practices in areas including technology, manufacturing, government contracting and nonprofits. We are proud of the awards and recognition our firm has received. For example, Business Insurance has recently listed AHT as one of the "100 Largest Brokers of U.S. Business" and one of "Best Places to Work in Insurance." Our collaborative, results-oriented approach and innovative solutions contribute to our consistent industry recognition. AHT's nonprofits practice group was established in 1993 as priority business unit. Since its inception, the nonprofits practice group has grown to become the leading independent broker nationwide offering insurance to nonprofit organizations.

Ahtins.com

Chubb

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Chubb has a long-standing tradition of delivering world-class insurance services to a multitude of organizations worldwide, including not-for-profit organizations. For more than 30 years, Chubb has been a leading provider of management and professional liability insurance, as well as standard business insurance coverage for more than 50,000 not-for-profit organizations.

Chubb.com

GuideOne Insurance

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GuideOne Insurance aims to provide peace of mind to leaders of nonprofit and religious organizations while they follow their purposes. From supporting strong values to rewarding social responsibility, the purpose that guides these leaders is what makes us GuideOne. We have been rewarding social responsibility for more than 65 years, such as through the GuideOne Foundation. GuideOne offers a broad range of insurance and risk management solutions for nonprofits and human services organizations. GuideOne also provides comprehensive insurance coverage and loss control solutions that address the unique needs of churches, synagogues and other houses of worship.

Guideone.com

Corporate Partners

Philadelphia Insurance Companies

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Philadelphia Insurance Companies' Non-profit package is insurance uniquely designed to fulfill a wide range of special insurance needs for the nonprofit sector. Each policy is custom tailored to address each insured's unique exposures. We offer separate limits for General Liability, Professional Liability, and Abuse & Molestation (if eligible). In addition, we offer a separate Directors & Officers Liability policy. We are committed to delivering innovative products and unsurpassed service to niche insurance markets. In operation since 1962, the Company, whose commercial lines insurance subsidiaries are rated "A++" (Superior) by A.M. Best Company and "A+" for counterparty credit and financial strength by Standard & Poor's, is nationally recognized as a member of Ward's Top 50.

Phly.com

Gallagher

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Gallagher is a multi-divisional Fortune 500 global company that marshals its specialized resources for the benefit of the nonprofit sector.

As the largest broker/consultant and financial services advisor for the charitable sector globally, Gallagher's Nonprofit Practice mobilizes more than 25,000 employees to bring innovation, value-added resources, and capacity to the sector and to give back generously through community action initiatives and a corporate matching philanthropic program.

Let us connect you to the right consultative advisor and resources (our 'boots on the ground') in your area! We have over 710 offices in the United States and around the world, including a large center in London. Founded in 1927 Gallagher's service in the Nonprofit Sector stands as the cornerstone of the company, which today as a company includes the leading third party administrator in the world (Gallagher Bassett Services, Inc.).

Ajg.com

Munich Reinsurance America, Inc.'s Specialty Markets

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Munich Reinsurance America, Inc.'s Specialty Markets Division provides a wide range of insurance products and alternative risk solutions to public, educational, religious and secular nonprofit entities. Our industry experts and dedicated client groups look to partner with entities that are committed to risk management and often share in the underwriting risk. We understand that each nonprofit and community-based organization is founded on trust earned with its community, its volunteers, and its clients. As a result, our risk solutions are cost effective, flexible, and responsive to the unique risk requirements of each organization. Our professionals understand the nonprofit sector and utilize our vast global resources to creatively combine coverages that ultimately provide the best solution for each nonprofit organization or program.

Munichreamerica.com/specialtymarkets

CareProviders Insurance Services

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Care Providers Insurance Services

From early intervention programs and counseling services to charities and foundations, the focus of nonprofits is diverse, but their missiona are consistent: to help people and our communities. Many nonprofit organizations require specialized insurance coverages because they are working directly with youth, adults and special need populations.

For more than 25 years, Care Providers Insurance Services has been offering a comprehensive, affordable insurance program for nonprofit organizations. Our broad appetite and industry expertise enables us to provide coverage tailored to the unique risks that these organizations face. Our underwriters are experts in this sector and able to help tailor insurance plans so that nonprofits can spend less time worrying about their insurance and more time carrying out their missions.

Ins-cps.com

First Nonprofit Group
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First Nonprofit Group

First Nonprofit Group of Amtrust Financial Services (rated "A" Excellent) provides state compliant, individually insured, cost-saving options to satisfy SUTA (State Unemployment Insurance Tax) requirements for nonprofit and governmental entities, National, nearly 2,000 organizations rely on us to reduce, manage and safeguard their budget from uncertain unemployment insurance expenses.

Firstnonprofitcompanies.com

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Szerlip & Co

Szerlip & Co. is an independent, family run insurance agency founded in 1934 insuring a wide range of local and national nonprofit organizations. David Szerlip, head of Szerlip & Co.'s Nonprofit Division, has been an advocate and advisor to the nonprofit sector for more than 30 years. Szerlip & Co. offers all types of insurance while representing only the best insurance company names in the industry.

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